Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

| 1. Name and address of registrant Burson-Marsteller 1825 Eye Street, N.W. Suite 95 Washington, D.C. 20006 | 0 | | 2. Registration No. 2469 | |
|---|------------------------------------|------------------------------|---|--|
| 3. Name of foreign principal Sultanate of Brunei 4. Principal Ritz 75 Ro | | Ritz Paris E 75 Rockefell | cipal address of foreign principal Paris Enterprises Cockefeller Plaza York, NY 10019 | |
| 5. Indicate whether your foreign principal is one of the | following type: | | | |
| ▼ Foreign government | | | | |
| ☐ Foreign political party | | | | |
| ☐ Foreign or ☐ domestic organization: If either, che | eck one of the following: | 9 5 | | |
| ☐ Partnership | □ Committee | OR NAME | | |
| ☐ Corporation | □ Voluntary group | • • • • • | 5.5 (C) | |
| ☐ Association | ☐ Other (specify) | | 3 | |
| ☐ Individual—State his nationality | | # | 1.0 1.0 1.0 | |
| 6. If the foreign principal is a foreign government, state | | | | |
| a) Branch or agency represented by the registrant. | Representative of in the United St | f the Sultan cates | of Brunei | |
| b) Name and title of official with whom registrant de | 1.000 E. 1100 | drum e for Sultana | te of Brunei | |
| 7. If the foreign principal is a foreign political party, sta | te: | <u></u> | | |
| a) Principal address | Ç | DMINATER | | |
| b) Name and title of official with whom the registran | it deals. | RMINATED | | |
| c) Principal aim |)Д | 1-15-8 | \$^^ • | |
| 8. If the foreign principal is not a foreign government o | r a foreign political party, | | | |
| a) State the nature of the business or activity of this | foreign principal | | | |

| b) Is this foreign principal | |
|---|----------|
| Owned by a foreign government, foreign political party, or other foreign principal | No □ |
| Directed by a foreign government, foreign political party, or other foreign principal Yes | No □ |
| Controlled by a foreign government, foreign political party, or other foreign principal Yes | No □ |
| Financed by a foreign government, foreign political party, or other foreign principal | No □ |
| Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes | No □ |
| Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes | No □ |
| | |
| 9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.) | |
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| 10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political part foreign principal, state who owns and controls it. | or other |
| | |

Date of Exhibit A 9/12/84 Name and Title Jonathan S. Jessar Senior VP, Director of Washington Operations

Signature S. Essar

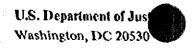


Exhibit B To Registration Statement

OMB No. 1105-0007 Approval Expires Oct. 31, 1983 Under the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

Burson-Marsteller

Name of Foreign Principal

Sultanate of Brunei

Check Appropriate Boxes:

- 1. 23 The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- 2. D There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3. [3] The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Burson-Marsteller will carry out public relations activities and provide logistical support for the visit of the Sultan of Brunei to New York Sept. 19-27, on the event of that country becoming the 159th member state of the United Nations.

> **CATEMINATED** ATE 1-15-85

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Burson-Marsteller proposes to collaborate with U.N. officials to provide logistical support for the event, and to expand upon U.N. press activities by preparing a press release, background press kit and appropriate media list. In addition, the agency will advise and counsel, in addition to providing logistical support, for the other cultural and recreational activities, and possibly encounter with domestic and foreign officials in New York.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes & No El

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

A necessary part of the proposed program will be to promote an understanding of Brunei, its government and the Sultan, as a recently independent country now joining the United Nations.

Date of Exhibit B 9/12/84

Name and Title
Jonathan S. Jessar
Senior VP, Director of
Washington Operations

Signature S. Signature

Political activity as defined in Section 1(0) of the Act means the dissemination of political propagands and any other activity which he person engaging therein belies will, or which he intends to, prevail upon, inductrinate, convert, induce, personal the propagands and any other activity which he person engaging therein belies will, or which he intends to, prevail upon, inductrinate, convert, induce, personal the propagands are upon to the convert of the United States of the United States with reference to the political or public interests. It is, or related to the political party.

Burson-Marsteller

866 Third Avenue New York, N.Y. 10022 212.752.8610

August 30, 1984

Mr. Robert L. Woodrum Representative of the Sultanate of Brunei The Ritz Paris Enterprises 75 Rockefeller Plaza New York, NY 10019

Dear Mr. Woodrum:

This letter serves as an agreement between Burson-Marsteller and Robert L. Woodrum to conduct public relations activities on behalf of the Sultan of Brunei.

At present, the scope of billable activities includes the following:

- o Program preparation.
- o Program implementation, as approved by Mr. Woodrum.
- o Possible follow-up activities required by events set in motion by the program.

Budget for the program preparation, including time charges and out-of-pocket expenses shall not exceed \$7,500.

Budgets for program implementation are itemized in the program document.*

Budgets for any follow-up activities will be developed, as needed, at a future date.

Cordia1ly,

Kenneth D. Husza

Vice President /

Agreed to:

Robert L. Woodrum

Representative of the Sultanate

17F 1-15 - 85 of Brunei

* For extraordinary expenses, such as a deposit for the security firm or for luncheons and/or receptions, it is also agreed that Mr. Woodrum will provide Burson-Marsteller with advance payments in the amounts required.